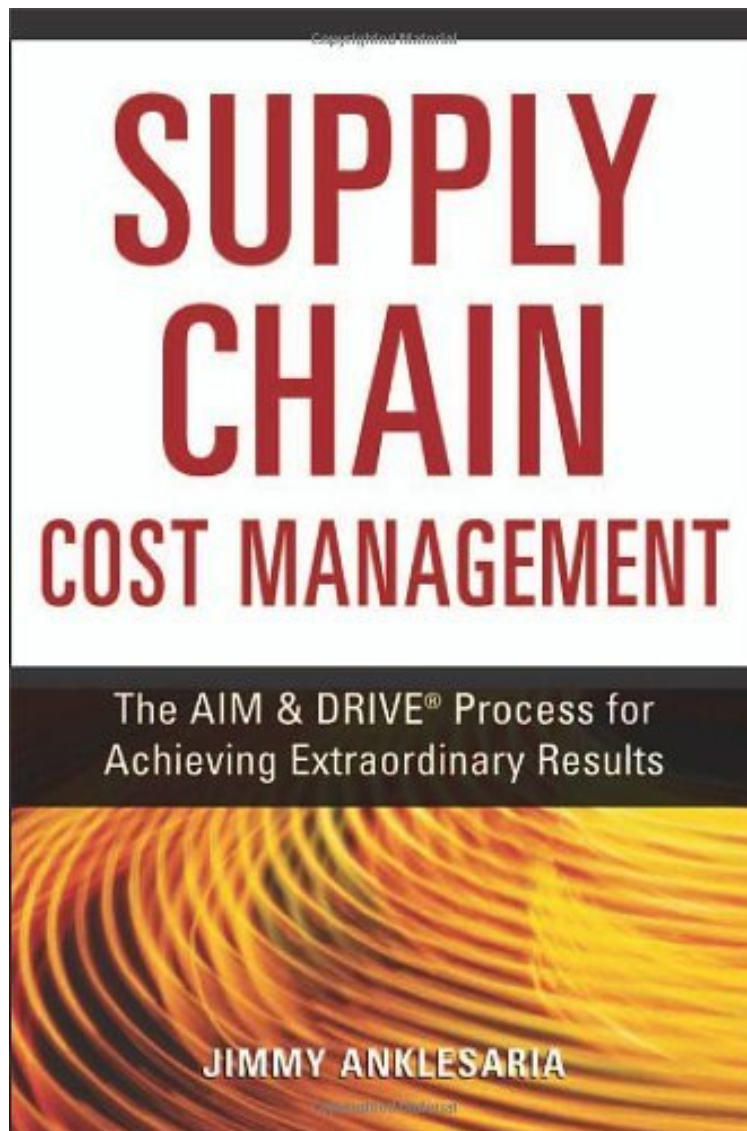


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The Supply Chain Cost Management: The Aim Drive Process for Achieving Extraordinary Results

Jimmy Anklesaria

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Jimmy Anklesaria : The Supply Chain Cost Management: The Aim Drive Process for Achieving Extraordinary Results before purchasing it in order to gauge whether or not it would be worth my time, and all praised The Supply Chain Cost Management: The Aim Drive Process for Achieving Extraordinary Results:

0 of 0 people found the following review helpful. What an awesome, structuredBy Timothy CluerWhat an awesome, structured, and straight forward process to eliminating / reducing costs in the supply chain. Gone are the days when the

buying organization should simply 'move' supply chain costs around to different parts of the chain; read this and the author's other great cost management book Zero Based Pricing and begin your journey of eliminating supply chain costs. 1 of 1 people found the following review helpful. It didn't cover my expectation. By Jaime Hernandez The description process was superficial; without deep analysis about the "why's " and "how's ". Real examples regarding manufacture industry were missed. 0 of 0 people found the following review helpful. Five Stars. By IB Nice product and I will always do business with you again.

For most supply chains, cost reduction is imperative to long-term survival. Yet identifying the costs that can be eliminated and then doing so effectively can prove impossible without the right method. This book introduces the same process the author has used to save companies like IBM, Kodak, and DuPont billions of dollars, simply by harnessing the knowledge of suppliers. Using real-life case studies and examples, the book takes readers step-by-step through the process, showing them how to move beyond negotiation and:

- * identify critical costs in the supply chain
- * measure secondary and tertiary costs
- * develop strategic options
- * reduce, change, or eliminate activities that produce costs
- * implement an action plan
- * verify the plan with cost monitors
- * continually improve and modify the process

The book gives readers everything they need to implement this powerful system, and bring genuine and permanent savings to their company.