

The New Supply Chain Agenda: The 5 Steps That Drive Real Value

Reuben Slone, J. Paul Dittmann, John T. Mentzer
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Reuben Slone, J. Paul Dittmann, John T. Mentzer : The New Supply Chain Agenda: The 5 Steps That Drive Real Value before purchasing it in order to gage whether or not it would be worth my time, and all praised The New Supply Chain Agenda: The 5 Steps That Drive Real Value:

1 of 1 people found the following review helpful. one of the better, but a little junior. By Marc J. Vandenplas while this book is superior to many on supply chain optimization, it tells the same story - that there is a lot of waste when you have a lot of SKUs. As I generally appreciate mathematics for simulations, and such are the bedrock of improvement in this day and age, I found the book lacking. However, it's call to unifying the sales planning and inventory and shipping management, with clear guidelines, is refreshing. It's a quick read, but not a long-term reference: glaringly, it omits simulations. Can I name a better book on the subject? no, but there should be. If you're going to mine your

supply chain for wasted dollars, read this, get people talking, then model model model.0 of 0 people found the following review helpful. Very good and straight forwardBy CustomerThis book is very efficient on describing current business challenges related with supply chain in a high level (executive level) and it's also very good on providing real business issues that could be easily related with any issues faced by supply chain professionals.Highly recommended for supply chain 1st/2nd level managers that would like to learn more about problems and potential solutions because gives an overview of what situations those managers will be facing during their supply chain journey.Good for supply chain executives because helps to put complex problems into simple descriptions and because provides a refresh of supply chain fundamental strategic guidelines. It's not a book that will provide deeper concepts on any topic, but provides several hints on how to solve real issues.0 of 0 people found the following review helpful. Very Balanced and PracticalBy Dave Wood -- ChicagoThis book was refreshing in that it provided a great balance between strategy, process, technology, and people. I find that this type of balanced Supply Chain perspective can be difficult to find, as many authors have a bias towards one area (like technology or strategy, for example).The book did an admirable job of connecting Working Capital to Economic Profit to Shareholder Value. It also provided practical guidance for supply chain managers and executives to better demonstrate how supply chain excellence can directly impact overall corporate goals.Overall, I found the book concise, practical, and insightful!

Is your company delivering products to customers at the right time, place, and price;with the best possible availability and lowest possible cost and working capital? If not, you're probably alienating your customers and suppliers, eroding shareholder value, and losing control of your fixed costs. These dangerous mistakes can put you out of business.In *The New Supply Chain Agenda*, Reuben Slone, J. Paul Dittmann, and John Mentzer explain how to reinvent your supply chain to avoid those errors;and turn your supply chain into a competitive weapon that produces unprecedented economic profit for your firm.Drawing on a wealth of company examples, the authors show how to activate the five levers of supply chain excellence:· Putting the right people with the right skills in the right jobs· Leveraging supply chain technologies such as system optimization and visibility tools· Eliminating cross-functional disconnects, including SKU proliferation· Collaborating with suppliers and customers to generate a seamless flow of information and supply chain improvements· Managing supply chain projects skillfullyApply the steps in this book, and you build a supply chain that delivers as it should;without leaving money on the table.

SHORT! CONCISE! and DYNAMIC! ···· must reading by all those working·in the supply chain.·;·;·; --William G. Pagonis, Lieutenant General, U.S. Army (Ret), and former EVP of Supply Chain and President of Sears Logistics ServicesGrounded on an extensive array of company data, the supply chain excellence advice in this book are of great value to supply chain professionals.·; --Hau Lee, Director of Global Supply Chain Management Forum, Stanford UniversityThis work captures the fundamental principles for business success that can apply to any industry.·;This book offers a universal business strategy, a roadmap that companies would do well to follow." --Mike Eskew, Former Chairman CEO, UPSA great summary of how to leverage the supply chain to create economic value. The action steps at the end of each chapter are especially helpful. --Steve Harmon, VP of Global Transportation for Kimberly Clark Corp.The book captures the fundamental principles for business success that can apply to any industry. This book offers a roadmap that companies would do well to follow. --David B. Speer, Chairman CEO, Illinois Tool Works IncAbout the AuthorReuben E. Slone is Executive Vice President of Supply Chain at OfficeMax. He has published several articles on supply chain management in *Harvard Business*. J. Paul Dittmann is Director of Corporate Partnerships at the University of Tennessee and Managing Director of the Demand/Supply Integration Forums. John T. Mentzer is a professor of marketing and logistics at the University of Tennessee.