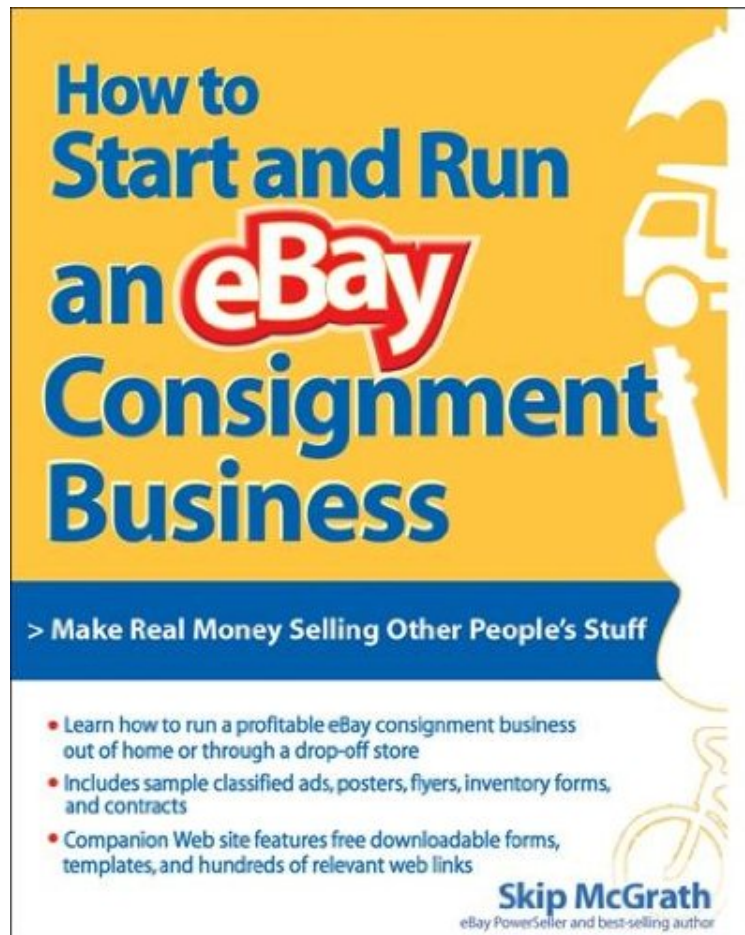


How to Start and Run an eBay Consignment Business

Skip McGrath

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Skip McGrath : How to Start and Run an eBay Consignment Business before purchasing it in order to gage whether or not it would be worth my time, and all praised How to Start and Run an eBay Consignment Business:

0 of 0 people found the following review helpful. The sample agreements were useful but I'm sure I could find equivalent on a ...By Eric DawesHad a couple of worthwhile bits of advice, but overall this is a satellite view of running an ebay business, no real specifics about the details of running the business that are difficult to figure out when starting from scratch. The sample agreements were useful but I'm sure I could find equivalent on a google search. Not worth the price.0 of 0 people found the following review helpful. Skip McGrath Delivers Another Gem!By Mr. S.K. CusnozamaUnfortunately, as with many good thing eBay used to do, they have discontinued their consignment seller program.However, this book still has some good tips, even though a small percentage is now irrelevant.eBay, if they continue down their ragged road to ruin, will be completely irrelevant quite soon. What a shame!More reason for people to jump ship to the now superior to sell their wares.6 of 6 people found the following review helpful. Great bookBy Beth GThis is a great book with tons of info to get you started. It is so easy to read and written well. I was hanging on every word and re-reading it to soak it all up. I actually think there could have been

more info. I have not ventured onto his website yet. That might be my answer for the additional info I need. I think he gave you all the basics, his opinion and his experience. And then not to bore people he gives you resources to find more info. The sample forms in the back are great. I would definitely recommend this book.

Make big profits on eBay with no upfront investment! Make thousands of dollars per week--with little or no financial risk--selling other people's stuff on eBay. How to Start and Run an eBay Consignment Business explains how to locate and work with consignors and successfully deal in the goods they want to sell, including collectibles, retail store closeouts, estate items, corporate merchandise, and much more. Find out how to get started selling on consignment, decide what kinds of items will be the most profitable, and set up your business. You'll get sample contracts, forms, and flyers, as well as tips on creating a web site, marketing your business, and automating day-to-day tasks. Whether you want to supplement your income or become a registered eBay Trading Assistant, you'll find everything you need in this helpful, step-by-step guide.

From the Back Cover Make big profits on eBay with no upfront investment! Make thousands of dollars per week--with little or no financial risk--selling other people's stuff on eBay. How to Start and Run an eBay Consignment Business explains how to locate and work with consignors and successfully deal in the goods they want to sell, including collectibles, retail store closeouts, estate items, corporate merchandise, and much more. Find out how to get started selling on consignment, decide what kinds of items will be the most profitable, and set up your business. You'll get sample contracts, forms, and flyers, as well as tips on creating a web site, marketing your business, and automating day-to-day tasks. Whether you want to supplement your income or become a registered eBay Trading Assistant, you'll find everything you need in this helpful, step-by-step guide. Determine what will sell well on eBay Find the best consignment customers Decide how much to charge for your services Create compelling listings Run successful auctions Set up an eBay store for fixed-price selling Open your own consignment storefront or a franchise Reduce your eBay fees Build your credibility and offer superior customer service About the Author Skip McGrath is a longtime eBay PowerSeller and certified eBay Trading Assistant. He operates Auction-Sellers-Resource.com and publishes The eBay Seller's News, a popular email newsletter for the eBay community. He is the bestselling author of several books for eBay sellers.