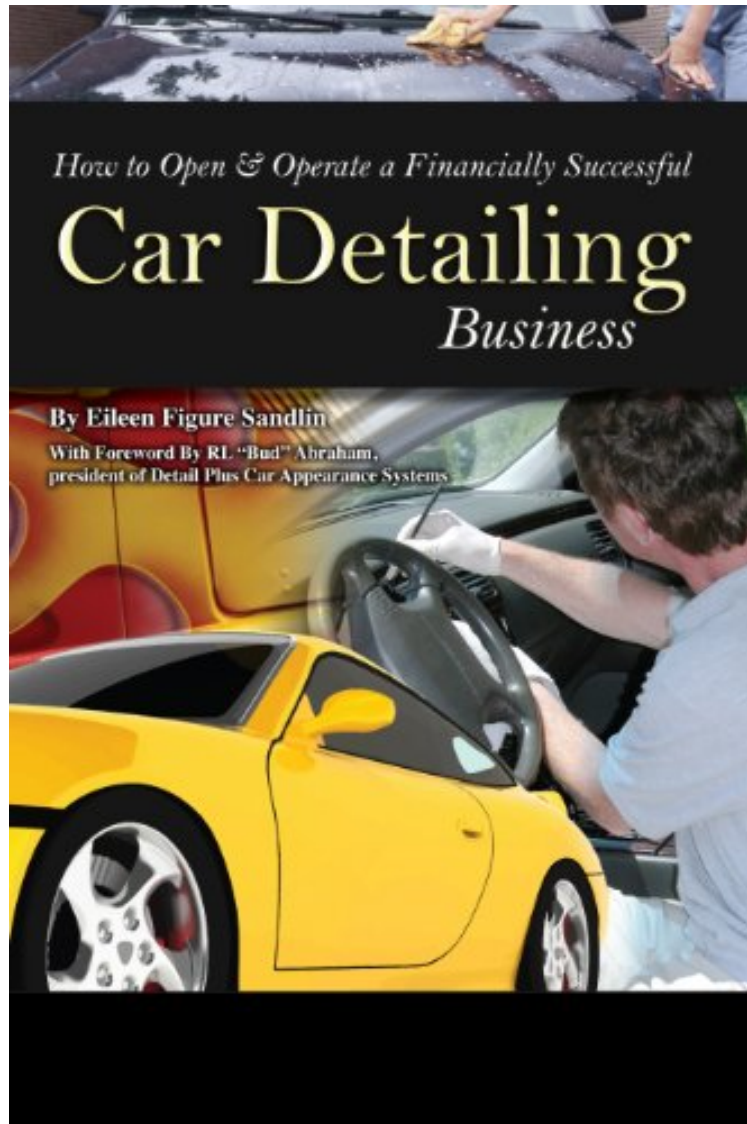


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# How to Open Operate a Financially Successful Car Detailing Business

*Eileen Sandlin*

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Are you looking to open a business that offers an endless stream of repeat customers, has a flexible work schedule, and allows you to make as much money as you are willing to put into it? If the answer is yes, then perhaps the car detailing business is for you. The average price for a complete car detail is \$150 to \$300. Even if you only service two cars per day, this can add up to a lot of money fast. Starting a detailing business may seem as easy as buying a sponge and a hose, but if you do not carefully plan every detail, you may find yourself in over your head before you ever make a profit. With this book, you will learn the most efficient ways to start and run a full-time business with a minimal amount of money, all in a minimal amount of time. This complete kit will address the question of whether you will have your own shop or whether you will be a traveling service, going straight to the customers' locations, as well as the business information that you will need to know to handle each situation. If you plan on opening a full-scale detailing operation, this book can help you with information on how computer systems can assist you with saving time and money, how to hire and keep a qualified professional staff, how to meet IRS requirements, how to manage and train employees, how to generate high-profile publicity, and how to implement low-cost internal marketing ideas. You will learn how to build your business by using low- and no-cost ways to satisfy customers, as well as ways to increase sales and referrals. This book outlines thousands of great tips and useful guidelines so you will be well on your way to working at the car wash and owning one. The companion CD-ROM is not available for download with this electronic version of the book but it may be obtained separately by contacting Atlantic Publishing Group at [sales@atlantic-pub.com](mailto:sales@atlantic-pub.com). Atlantic Publishing is a small, independent publishing company based in Ocala, Florida. Founded over twenty years ago in the company president's garage, Atlantic Publishing has grown to become a renowned resource for non-fiction books. Today, over 450 titles are in print covering subjects such as small business, healthy living, management, finance, careers, and real estate. Atlantic Publishing prides itself on producing award-winning, high-quality manuals that give readers up-to-date, pertinent information, real-world examples, and case studies with expert advice. Every book has resources, contact information, and web sites of the products or companies discussed. This Atlantic Publishing eBook was professionally written, edited, fact checked, proofed and designed. The print version of this book is 290 pages and you receive exactly the same content. Over the years our books have won dozens of book awards for content, cover design and interior design including the prestigious Benjamin Franklin award for excellence in publishing. We are proud of the high quality of our books and hope you will enjoy this eBook version.