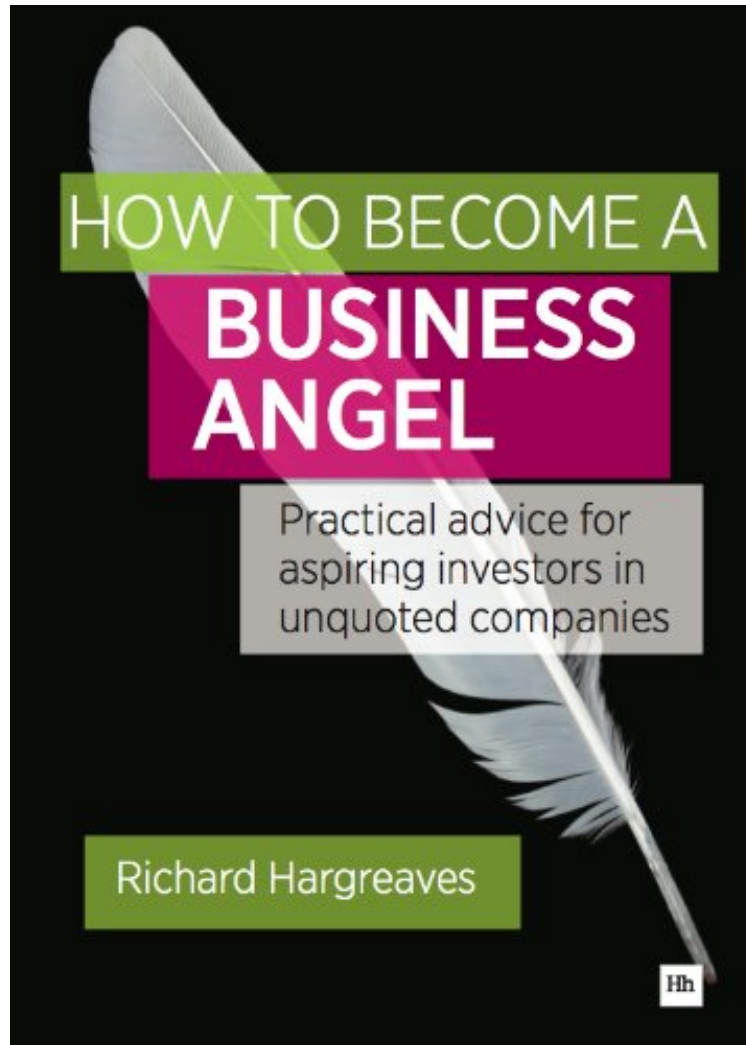


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How To Become A Business Angel: Practical advice for aspiring investors in unquoted companies

Hargreaves Richard

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Hargreaves Richard : How To Become A Business Angel: Practical advice for aspiring investors in unquoted companies before purchasing it in order to gauge whether or not it would be worth my time, and all praised How To Become A Business Angel: Practical advice for aspiring investors in unquoted companies:

Becoming a successful angel Angel investors are the most important source of capital for UK companies seeking up to pound;2 million in funding. This importance to the British economy is recognised by the government, which means that attractive tax breaks are available to business angels. Added to this, helping start-up ventures with money and

mentoring can be satisfying and fun. If you have considered taking advantage of these tax incentives by making angel investments, or find the idea of providing capital to entrepreneurs - and the potential financial rewards of doing so - appealing, then your starting point should be *How to Become a Business Angel*. Richard Hargreaves has 40 years' experience making investments in unquoted companies and as such is well placed to guide those who are new to the area through the process. He knows what to look for in potential deals, the risk-reward structure angels should demand, the times when legal advice must be taken and the pitfalls to be wary of. In a concise, readable manner, he provides practical guidance to all aspects of investing in unquoted companies and gives numerous invaluable case studies from real-life deals so you can see how angel investments work in practice. You will learn:- Whether angel investing is right for you- How to find and assess opportunities - What investment terms angels require- How to manage investments you have made and resolve problems that arise- How to exit from investments- Lessons from real-life deals that went well, and badly, through detailed case studies. If you are looking to build a portfolio of investments in unquoted companies, wish to learn more about the technical side of investment, such as share capital structures and investors' legal rights, or wish to invest your capital in entrepreneurial ventures in the most effective for both you and the entrepreneurs, then this book is for you.

About the Author Dr Richard Hargreaves was educated as an engineer and conducted research in materials science before entering the world of venture capital with the 3i, as it now called. After ten years of making investments in unquoted companies, he left to start Baronsmead plc which he developed over 13 years until its sale in 1995. During this period Richard was involved in the development of the venture capital industry through the BVCA (the leading industry body and public policy advocate for the private equity and venture capital industry in the UK), where he became chairman. After its sale, he managed Baronsmead for two years before he started Classic Fund Management Ltd. He sold that company in 2004 and co-founded Endeavour Ventures Ltd, which invests in young technology companies for its 250 strong client base of high net worth individuals. He has more than thirty years experience in investing in young companies and helping them grow. He is a very experienced non-executive director and business angel.