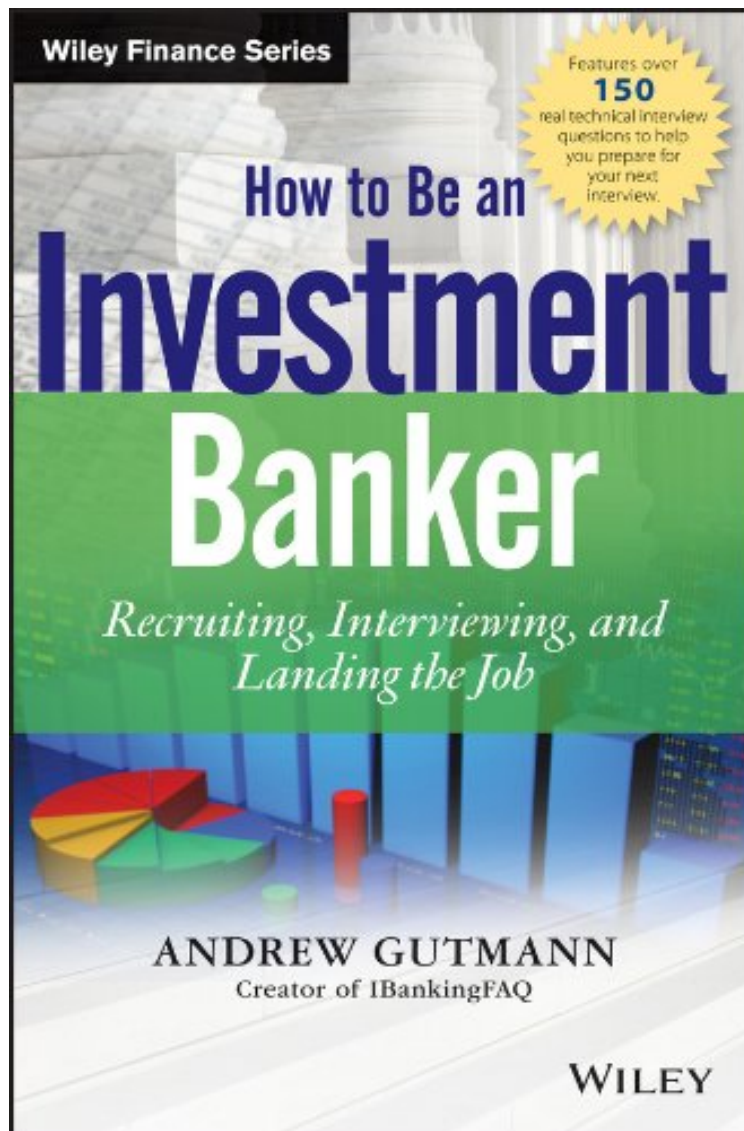


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## How to Be an Investment Banker, + Website: Recruiting, Interviewing, and Landing the Job (Wiley Finance)

Andrew Gutmann

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By Ahmed Suria This book is a must read for anyone recruiting for ibanking jobs as an analyst or associate. It thoroughly covers all the concepts you need to know and explains them well. Compared to other guides which just give you the questions and answers, this book goes into much more detail so you can understand and speak intelligently in interviews. A must prep guide!

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A top-notch resource for anyone who wants to break into the demanding world of investment banking For undergraduates and MBA students, this book offers the perfect preparation for the demanding and rigorous investment banking recruitment process. It features an overview of investment banking and careers in the field, followed by chapters on the core accounting and finance skills that make up the necessary framework for success as a junior investment banker. The book then moves on to address the kind of specific technical interview and recruiting questions that students will encounter in the job search process, making this the ideal resource for anyone who wants to enter the field. The ideal test prep resource for undergraduates and MBA students trying to break into investment banking

Based on author Andrew Gutmann's proprietary 24 to 30-hour course Features powerful learning tools, including sample interview questions and answers and online resources For anyone who wants to break into investment banking, How to Be an Investment Banker is the perfect career-making guide.

From the Inside Flap The competition for entry-level positions in the investment banking industry has never been more ferocious, or the recruitment process more rigorous. If you harbor a burning desire to break into the world of investment banking, you should know one thing up front: charm and a great GPA from a target school aren't enough to land you the job. To attract the attention of recruiters and survive the gauntlet of the interview process, you'll need to be completely prepared to demonstrate a fine-grained knowledge of the investment banking industry. You'll need to be fully up on a range of core technical skills, from financial statement analysis to valuation and financial modeling. And you'll need to exhibit a firm grasp of the ins and outs of MA and leveraged buyouts. You'll also need to know exactly what to expect during the recruiting and interview process and how to present yourself as the kind of candidate they're looking for in every way. It sounds like you need a friend in the business—somebody who's been there, done that, and is happy to share what he or she knows about getting in and getting ahead. Hopefully, that friend also will be a gifted teacher who knows exactly the kind of information you need to know and how to present it in a way that's easy to digest and hard to forget. Good news: You have such a friend, and his name is Andrew Gutmann. Creator of the popular website IBankingFAQ, and a veteran of the investment banking industry who's worked for some of the top shops on Wall Street, Andrew has spent the past several years as a career coach at Columbia Business School, where he helps prepare MBA students for the investment banking recruitment process, as well as for the job itself. Based on a course he developed for the Institute for Finance, and closely following its curriculum and format, How to Be an Investment Banker: Covers the full range of critical theoretical and practical knowledge Coaches you in the technical skills required of junior investment bankers Delivers priceless tips on how to prepare for an investment banking job search Fills you in on the fundamentals of accounting, finance, and financial statement analysis Gets you up to speed on valuation and financial modeling Provides detailed coverage of MA and leveraged buyouts Walks you through the entire recruiting and interviewing process Contains over 150 real technical interview questions based on the content covered in the book to help readers prepare for their next investment banking interview. All answers are contained on a companion website Don't assume that your personal charisma and your academic bona fides will be enough to wow the recruiters. Find out exactly what you need to know to prepare for and survive the rigors of the investment banking recruitment process, and let How to Be an Investment Banker be your ticket to a career in investment banking.

From the Back Cover Praise for How to Be an Investment Banker "Andrew Gutmann has written a clear and easy guide for budding investment bankers and finance professionals everywhere. It lives up to its title, providing not only intelligent advice and guidance but a good summary of core financial principles every dealmaker should know." —Steven M. Davidoff, New York Times "Deal Professor"; Professor of Law and Finance, Michael E. Moritz College of Law, The Ohio State University "In this book, Andrew demystifies the competitive recruiting process for investment banking jobs. He provides clear and thorough explanations of the technical knowledge needed to ace the interviews and succeed as a banker. Above all, his perspective on the industry will help readers determine for themselves whether this is a career for them. He tells it as he sees it, no holds barred. It's his directness that students find appealing and makes this required reading for anyone seriously considering a career in investment banking." —Regina Resnick, Associate Dean and Managing Director, Career Management Center, Columbia Business School "Andrew's book

provides a great overview of investment banking recruiting as well as the key technical topics you need to know for interviews and the most important qualitative questions. Unlike a lot of other guides and resources I've seen, he also tells it like it is rather than sugar-coating the truth, which is exactly the right approach to take." mdash;Brian DeChesare, founder, Mergers Inquisitions and Breaking Into Wall Street "Mr. Gutmann's book provides an excellent bridge between classroom finance and real-world application in investment banking. Thoughtfully organized, digestible, and without sugar coating, How to Be an Investment Banker is an essential tool for those considering the pursuit of a job in investment banking." mdash;Michael F. Malone, Managing Director, Career Management Center, Kellogg School of Management, Northwestern University "For prospective investment bankers, this book offers an excellent overview of the business and the tools/techniques that should be part of your arsenal. More important, though, the book also offers guidance on seeking out and finding an investment banking job and a reality check on what an investment banker's life is like." mdash;Aswath Damodaran, Professor of Finance, New York University Stern School of Business and author of Investment Valuation "Andrew Gutmann has managed to turn his highly useful website into a highly useful book. How to Be an Investment Banker provides a road map for becoming and remaining an investment banker. It is not for the faint of heart." mdash;Jonathan Knee, author of The Accidental Investment Banker

About the Author ANDREW GUTMANN is the creator of [www.ibankingfaq.com](http://www.ibankingfaq.com), one of the most widely visited websites focused on the topic of investment banking. He has developed and taught finance and investment banking classes for a number of institutions, including the Institute for Finance, the firm that he founded. For the past five years, he has also been a career coach at Columbia Business School, where he advises and mentors MBA students interested in investment banking careers. Andrew is a former investment banker who has executed MA and restructuring transactions for clients across a number of sectors. Andrew lives with his wife and daughter in New York City.