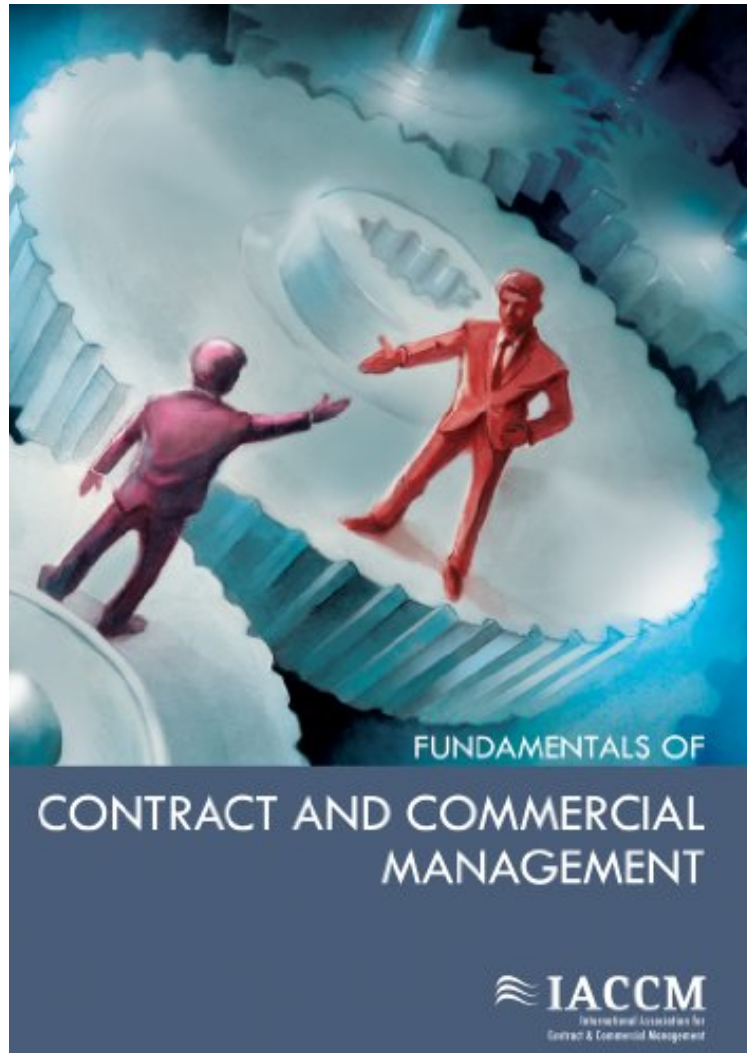


Fundamentals of Contract and Commercial Management

International Association for Contract and Commercial Management
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'Good commercial and contract management is fundamental to the success of businesses and increasingly a source of innovation. Its reach and impact are wide and touch almost all areas and functions from finance to project management, and business development to delivery. This book provides a consistent and common framework and language for all who come into contact or interface with commercial and contract management.' --Adrian Furner, Director Founding Partner, Kommercialize Limited