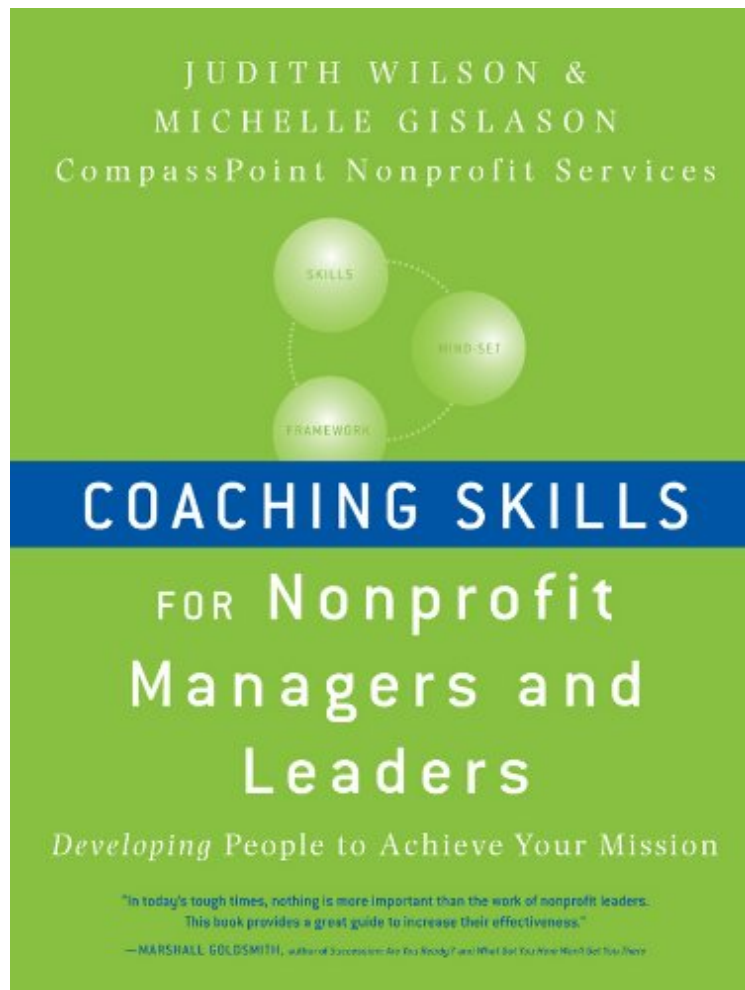


(Read now) Coaching Skills for Nonprofit Managers and Leaders: Developing People to Achieve Your Mission

Coaching Skills for Nonprofit Managers and Leaders: Developing People to Achieve Your Mission

Judith Wilson, Michelle Gislason
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Judith Wilson, Michelle Gislason : Coaching Skills for Nonprofit Managers and Leaders: Developing People to Achieve Your Mission before purchasing it in order to gauge whether or not it would be worth my time, and all praised Coaching Skills for Nonprofit Managers and Leaders: Developing People to Achieve Your Mission:

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The only nonprofit orientation to coaching skills available, *Coaching Skills for Nonprofit Leaders* will provide nonprofit managers with an understanding of why and how to coach, how to initiate coaching in specific situations, how to make coaching really work, and how to refine coaching for long-term success. *Coaching Skills for Nonprofit Leaders* offers practical steps for coaching leaders to greatness and complements the academic and theoretical work in nonprofit leadership theory. The book can be used by the coaching novice as a thorough topical overview or by those more experienced with coaching as a quick reference or refresher. Based on the Inquiry Based Coaching? approach, *Coaching Skills* will strengthen and expand the reader's ability to drive organization mission, while retaining the intrinsic values of the nonprofit culture and working towards outcomes that create a culture of discipline and accountability and empower others to be even more responsible, accountable, and self-motivated. This book uses accessible language, examples, case studies, key questions, and exercises to help:

- Promote better relationships
- Know when to delegate, direct and coach.
- Balance directive and supportive styles of leadership for productive partnerships
- Overcome fears and deal head-on with difficult situations and conflict.
- Use coaching for performance improvement and on-the-job development.
- Support independent thinking and personal reflection
- Gain commitment and accountability from others and build teams

From the Back Cover
Judith Wilson Michelle Gislason CompassPoint Nonprofit Services *Coaching Skills for Nonprofit Managers and Leaders* skills Developing People to Achieve Your Mission "In today's tough times, nothing is more important than the work of nonprofit leaders. This book provides a great guide to increase their effectiveness." —Marshall Goldsmith, author of *Succession: Are You Ready?* and *What Got You Here Won't Get You There*
Coaching Skills for Nonprofit Managers and Leaders "Every nonprofit leader must read this book. It will help you learn tangible techniques to maximize your employees' performance, and inspire and mentor the next generation of nonprofit leaders." —Andrea Dew Steele, president and founder, *Emerge America* "The corporate sector has long known the performance-boosting power of coaching. This book brings that knowledge to the social sector. A must-read for nonprofit and foundation leaders alike, it should be a part of every funder's portfolio." —Chris Kwak, program director, *W. K. Kellogg Foundation* "The tips in this book will help you be a better leader by showing you how to leverage the strengths and passions of all your people—whether they're junior-level staffers or executive board members." —Julie Abrams, CEO, *Women's Initiative for Self Employment* "If you want to become the boss you always wished you had but never did, read this book." —William P. Ryan, research fellow, *Hauser Center for Nonprofit Organizations, Harvard University* "Rich with examples and practical advice, the authors make a compelling case for how social sector leaders can use coaching to unleash new potential in staff while enriching managerial relationships." —Kathleen P. Enright, president and CEO, *Grantmakers for Effective Organizations*
CompassPoint Nonprofit Services is a consulting, research, and training organization providing nonprofits with management tools, strategies, and resources to lead change in their communities.
About the Author
Judith Wilson is one of only six hundred International Coach Federation—master certified coaches. She regularly provides leadership coaching and training globally. Michelle Gislason is a senior project director at *CompassPoint Nonprofit Services* and a certified organizational coach.