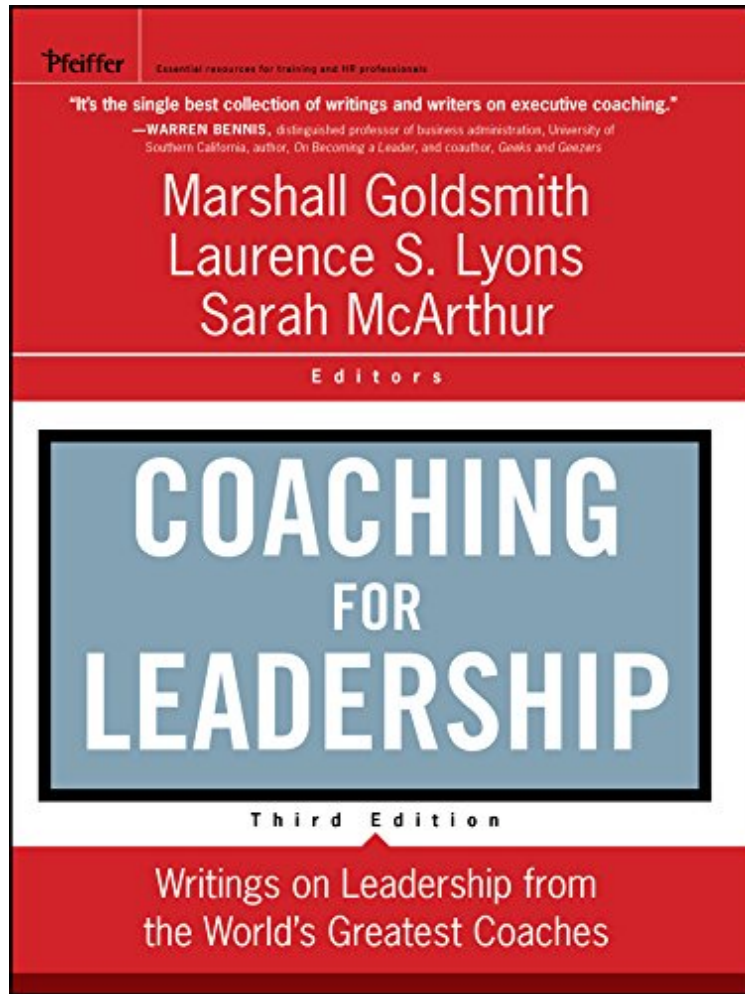


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## Coaching for Leadership: Writings on Leadership from the World's Greatest Coaches (J-B US non-Franchise Leadership)

Marshall Goldsmith, Laurence S. Lyons, Sarah McArthur

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the abject beginner. There are seven sections which include 37 different short papers or essays. What is interesting is that in this, the third edition, the authors have included some web content that you have to download. For example I found that the articles on "Women Succeeding Globally", and "Why 360s Do not Work and How They Can" particularly interesting. And to conclude any time that I have an opportunity to read essays/ articles by Edgar H. Schein I feel enriched.

**PRAISE FOR COACHING FOR LEADERSHIP** "What a resource! In *Coaching for Leadership*, the world's best coaches come together to present an advanced tutorial on the art of coaching. Anyone interested in becoming an executive coach, either as an individual practice or within his or her organization, must immediately buy and read this essential hands-on guide" —Sally Helgesen, author *The Female Vision* and *The Web of Inclusion* "This exceptional book is a must read for individuals at all levels of organization. Coaches, HR managers, and executives hoping to become coaches will benefit greatly from the concepts, practices, and techniques brought to light in *Coaching for Leadership*." —Vijay Govindarajan, professor at Tuck School of Business at Dartmouth; best-selling author of *The Other Side of Innovation: Solving the Execution Challenge* "This book is very important and valuable for executives who are reaching retirement and moving into another important area of contribution: coaching others to become effective executives. It is no less significant for corporate HR executives who are increasingly called upon to manage coaching interventions on behalf of their companies' leaders." —D. Quinn Mills, professor, Harvard Business School "Coaching for Leadership explores powerful new ways to motivate your entire organization. Individuals at every level of the company will benefit from the concepts in this book." —Ken Blanchard, author, *Leading at a Higher Level* and *The One-Minute Manager*

From the Inside Flap **COACHING FOR LEADERSHIP THE THIRD EDITION** of the classic book *Coaching for Leadership* is written for today's coaches who are challenged with the task of combining concepts from various disciplines in order to help their clients, especially high-potential leaders, learn and succeed. In this sense, coaches have to become discriminating eclectics, developing a keen sense of judgment to select which ideas are best woven into their coaching method and which concepts are best to ignore. *Coaching for Leadership* is intended to be a cherished companion in that learning journey presented by the world's greatest coaches, including: Marshall Goldsmith, Paul Hersey, Beverly Kaye, Dave Ulrich, and many more. This comprehensive resource offers a wealth of material for established and novice coaches including proven coaching techniques, key principles, and important learning points. The book offers a concise overview of the foundations of coaching and reveals What it takes to coach for engagement and retention Why mentoring is circular How to build a team without wasting time What it means to be a purposeful leader How to write like a leader The right stuff of leadership What is needed to lead across national boundaries How to coach high potential women Why coaching is empowerment How to influence decision makers Why you should double your value The ten suggestions for successful peer coaching The coaching tools for the leadership journey How to coach executives for succession *Coaching for Leadership* is a proven resource that offers best practices, sample scenarios, case studies, and practical tools. **From the Back Cover** Praise for "Coaching for Leadership" "What a resource! In "Coaching for Leadership," the world's best coaches come together to present an advanced tutorial on the art of coaching. Anyone interested in becoming an executive coach, either as an individual practice or within his or her organization, must immediately buy and read this essential hands-on guide" --Sally Helgesen, author "The Female Vision" and "The Web of Inclusion" "This exceptional book is a must read for individuals at all levels of organization. Coaches, HR managers, and executives hoping to become coaches will benefit greatly from the concepts, practices, and techniques brought to light in *Coaching for Leadership*." --Vijay Govindarajan, professor at Tuck School of Business at Dartmouth; best-selling author of "The Other Side of Innovation: Solving the Execution Challenge" "This book is very important and valuable for executives who are reaching retirement and moving into another important area of contribution: coaching others to become effective executives. It is no less significant for corporate HR executives who are increasingly called upon to manage coaching interventions on behalf of their companies' leaders." --D. Quinn Mills, professor, Harvard Business School "Coaching for Leadership explores powerful new ways to motivate your entire organization. Individuals at every level of the company will benefit from the concepts in this book." --Ken Blanchard, author, "Leading at a Higher Level" and "The One-Minute Manager" "It's the single best collection of writings and writers on executive coaching." --Warren Bennis, distinguished professor of business administration, University of Southern California, author, "On Becoming a Leader," and coauthor, "Geeks and Geezers" About the Author Laurence S. Lyons, Ph.D. specializes in global change initiatives and director coaching in large organizations. A former technical director at Digital, Lyons brings over 20 years hands-on industrial and commercial experience to his coaching practice. He is the author of this book's companion edition, *The Coaching for Leadership Case Study Workbook*, which features Dr. Fink's Leadership Casebook and includes *A Guide to Organizational Life* which presents a new management paradigm that is applicable to the 21st Century. Sarah McArthur is founder of \*sedit. With nearly two decades of experience in the publishing field, she is an expert in the field of management, leadership, and executive coaching writing. She is co-editor of the

Choice Top 10 Leadership Title, The AMA Handbook of Leadership.